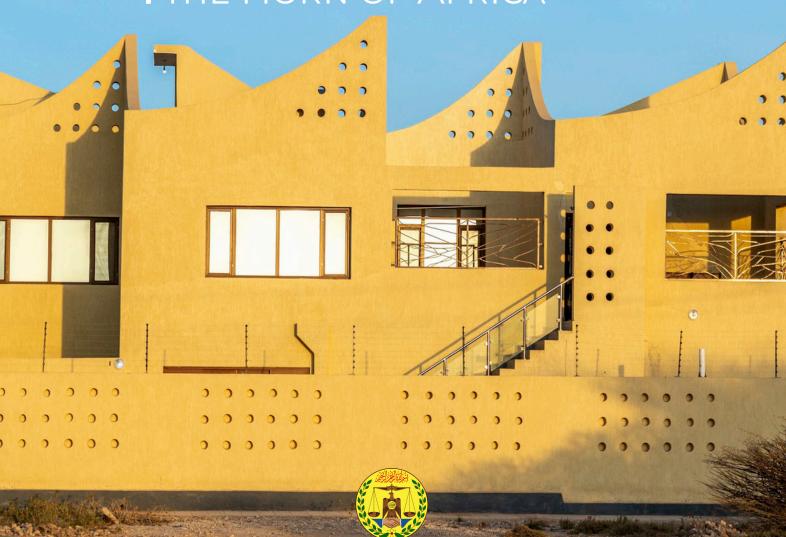
## INVEST in SOMALILAND

YOUR GATEWAY TO THE HORN OF AFRICA



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### **INVEST** in Somaliland

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## PRESIDENTIAL FOREWORD

### Dear Esteemed Partners and Friends.

For more than three decades, Somaliland has proven that stability, democracy, and prosperity can flourish even in the world's most challenging regions. Our nation stands as a beacon of democratic governance and peaceful development, forged by the unwavering determination of our people and anchored by the strength and resilience of our institutions.

Somaliland's strategic position at the crossroads of Africa, the Middle East, and Asia has established us as a natural hub for trade and commerce throughout history. Today, we are transforming this geographic advantage into unprecedented economic opportunity through modern infrastructure, including our expanded Berbera Port and our emerging industrial zones. Our connectivity to regional markets, particularly through the vital Berbera Corridor to Ethiopia, positions us as an indispensable gateway for continental and global commerce.

Our nation is blessed with extraordinary natural endowments. From fertile agricultural lands and our world-renowned livestock industry to an 850-kilometer coastline rich with marine resources, from significant mineral deposits to exceptional renewable energy potential, Somaliland presents investors with remarkable opportunities across diverse sectors. These resources, coupled with our unwavering commitment to sustainable development, form the bedrock for sustained economic growth.

Yet Somaliland's greatest asset remains our people. With 70% of our citizens under the age of 30, we possess a dynamic, entrepreneurial workforce poised to drive innovation and growth. This educated and ambitious young generation embodies the future of our economy and our partnership with the global community.

My administration is steadfast in creating an environment where investment flourishes through transparent governance, streamlined procedures, and investor-friendly policies. We have established comprehensive frameworks including our Public-Private Partnership law, special economic zones, and attractive incentive packages that demonstrate our commitment to enduring partnerships. Distinguished international investors such as DP World and Genel Energy have already recognized Somaliland's exceptional potential, joining a growing community of partners who share our vision for prosperity.

As we look towards the future, Somaliland stands ready to serve as your trusted partner in unlocking the immense potential of the Horn of Africa. We offer more than investment opportunities—we extend a partnership founded on mutual respect, shared prosperity, and sustainable growth.

I would like to personally invite you to discover what makes Somaliland truly unique and to join us in writing the next chapter of our remarkable journey together.

Sincerely, H.E. Abdirahman Mohamed Abdullahi President of the Republic of Somaliland



Population
Capital
Languages
GDP
GDP Growth
Main exports
Currency
System of Governance

4.8 million
Hargeisa
Somali, Arabic, English
US \$4.28 billion
2.8%
Livestock, hides and skins, frankincense
Somaliland Shilling
Multi-Party Democracy

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## **SECURITY AND STABILITY**

Unlike much of the region, Somaliland has enjoyed stability and functioning democratic institutions since 1991. Investors benefit from predictable governance, rule of law, and an investment framework designed to protect property rights and provide long-term security.

## STRATEGIC LOCATION

Somaliland sits on the Horn of Africa, one of the most important trade corridors in the world. With direct access to the Red Sea and Gulf of Aden, the country connects African producers to Middle Eastern and Asian markets, while also serving as a natural gateway for global trade.

## STRONG TRACK RECORD

Global investors such as DP World and Genel Energy have already established a presence in Somaliland, alongside a strong diaspora investor base. This demonstrates confidence in the market and opens doors for new public-private partnerships in multiple sectors.

## YOUNG POPULATION

With a population of 4.8 million, nearly 70% under 30 years old, Somaliland offers a young and entrepreneurial workforce. Rising urbanization and consumer demand are driving new opportunities in retail, housing, education, and digital services.

## VALUE PROPOSITION

## **BERBERA PORT GATEWAY**

The Berbera Port, recently expanded and modernized, provides Somaliland with a competitive maritime hub. It offers a reliable entry and exit point for goods, reduces shipping times, and positions Somaliland as a regional logistics hub serving Ethiopia and the wider Horn of Africa.

## **DYNAMIC INDUSTRIAL ZONES**

The government has designated large-scale industrial zones: Hargeisa (9 km²), Berbera (7.8 km²), and Burco (25 km²), as central pillars of industrialization. These zones are supported with infrastructure, land access, and incentives to accelerate manufacturing, processing, and logistics.

## **NATURAL RESOURCES**

Somaliland possesses vast deposits of minerals such as gold, silver, platinum, copper, zinc, and iron. Geological surveys confirm significant reserves, particularly in eastern regions, offering a frontier opportunity for responsible extraction and value-addition.

## RENEWABLE ENERGY POTENTIAL

Somaliland is rich in renewable energy resources, including high solar irradiation and strong wind corridors, particularly near Berbera and the Sahil region. These provide opportunities for utility-scale clean power, industrial energy, and off-grid solutions.





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## **KEY INVESTMENT OPPORTUNITIES**

## MINERALS AND MINING

Somaliland holds gold, silver, platinum, copper, zinc, iron, and gemstones, especially in Sanaag and Berbera's coastal belt. These resources remain largely untapped, creating strong potential for exploration, responsible extraction, and local or export-oriented processing.

## **AGRICULTURE**

Somaliland has vast fertile land for cereals, fruits, and vegetables, but only a fraction is irrigated. With modern farming methods, better irrigation, and agro-processing facilities, agriculture can deliver strong returns. Underdeveloped value chains such as fruit drying, juice production, and packaging present clear opportunities.

## LIVESTOCK

As the backbone of the economy, livestock contributes the largest share to GDP and jobs. Somaliland exports millions of animals annually to Gulf markets. Investors are needed in veterinary services, slaughterhouses, leather and hide processing, and animal feed to add value to this thriving sector.

## MARINE RESOURCES

An 850 km coastline along the Gulf of Aden offers rich fishing grounds with tuna, lobster, and other species, yet commercial use is minimal. Investment opportunities include industrial fleets, fish processing, aquaculture, cold-storage, and export logistics targeting Middle Eastern markets.

## **OIL, GAS AND RENEWABLES**

Exploration licenses have been issued for petroleum, while renewable potential is world-class. High solar irradiation and wind speeds near Berbera and Sahil make Somaliland ideal for utility-scale projects and off-grid systems that can power industries and rural areas.

## MANUFACTURING AND INDUSTRIAL DEVELOPMENT

With more than 56 industries already operating, Somaliland's sector is growing fast. The three flagship industrial parks are Hargeisa (9 km²), Berbera (7.8 km²), and Burco (25 km²), each offering serviced land, infrastructure, and incentives for food processing, textiles, light manufacturing, and logistics.

## INVESTMENT INCENTIVES

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## **GENEROUS TAX HOLIDAYS**

Qualified investments benefit from a 100% profit tax holiday for three to five years, depending on the sector and project scale. This significantly reduces upfront risk and allows businesses to reinvest earnings during the crucial early stages.

## FAVOURABLE LAND POLICIES

The government provides long-term leases on industrial and commercial land at preferential terms, particularly in designated Industrial Development Zones (Hargeisa, Berbera, Burco). Investors gain security of tenure and access to serviced plots.

## ONE-STOP INVESTMENT FACILITATION

The Ministry of Investment & Industrial Development (MoIID) operates a streamlined process for business registration, licensing, and approvals. This "one-stop" approach minimizes bureaucracy and accelerates the time to market.

## PUBLIC-PRIVATE PARTNERSHIP (PPP) FRAMEWORK

A PPP Law enables structured partnerships between the government and private sector, opening doors to infrastructure, utilities, and service projects. This creates opportunities for shared risk and shared value.

## SPECIAL ECONOMIC AND INDUSTRIAL ZONES

Dedicated industrial parks in Hargeisa, Berbera, and Burco are supported with infrastructure, utilities, and services. These zones ensure investors can operate in ready-to-use environments with reduced costs and enhanced efficiency.

## THE BERBERA FREE ECONOMIC ZONE

The Berbera Free Economic Zone, developed with DP World, provides serviced land, utilities, and warehousing next to Berbera Port. Investors benefit from tax exemptions, simplified customs, and direct access to the Berbera Corridor into Ethiopia, making it a competitive hub for logistics, manufacturing, and re-export.

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## KEY INVESTORS • • • • •

## **CASE STUDY 1: DP WORLD AT BERBERA PORT**

DP World, one of the world's leading port operators, has partnered with the Government of Somaliland to modernize and expand the Berbera Port. With a multi-hundred-million-dollar investment, the project is creating a world-class logistics hub on the Gulf of Aden, complemented by the new Berbera Free Zone and the Berbera Corridor linking to Ethiopia. The expansion is already increasing cargo capacity, reducing transit times, and positioning Somaliland as a critical trade bridge between Africa and the Middle East

## **CASE STUDY 2: GENEL ENERGY**

Genel Energy has held exploration licenses in Somaliland for more than a decade, covering blocks SL10B, SL13, and Odewayne. The company is preparing to drill the Toosan-1 well, targeting significant prospective resources. By partnering with international investors, including Taiwan's CPC, Genel is advancing Somaliland's first major oil exploration program. This long-term commitment demonstrates strong confidence in the country's geology and investment framework, with the potential to open a new energy frontier in the Horn of Africa.

## CASE STUDY 3: SOMALILAND BEVERAGE INDUSTRIES

Somaliland Beverage Industries (SBI), founded by local entrepreneur Ahmed Osman Guelleh in 2010, built and operates the country's largest beverage company. In 2012, SBI launched a US\$17 million Coca-Cola bottling plant in Hargeisa, producing global brands like Coca-Cola, Sprite, and Dasani for the domestic market. As the largest private industrial investment to date in Somaliland, SBI not only created jobs but strengthened supply chains (e.g. for packaging, distribution, retail), raising the bar for local manufacturing capacity. Its success demonstrates what locally-led industrial projects can achieve in scale, reputation, and consistency.



## PRACTICAL INFORMATION



## **INFORMATION AND STATISTICS:**

The Ministry provides up-to-date information on Somaliland's investment priorities, relevant laws and policies, and the overall investment climate. This ensures that investors have the clarity they need when planning projects or entering new sectors.

## **GUIDANCE FOR INVESTORS:**

Dedicated guides are available to walk investors through each stage of the process. From project establishment to obtaining certificates and permits, the Ministry offers clear step-by-step instructions to make entry as seamless as possible.

## **FACILITATION SERVICES:**

The government actively supports foreign and local investors through facilitation services. These include assistance with FDI and PPP projects, immigration and visa support, security and travel arrangements, as well as on-the-ground site visits.

## **REGISTRATION SERVICES:**

A registration department handles the formalities of investment certificates, industrial permits, and project appraisals. This central process helps ensure that investors can establish their businesses in a transparent and timely manner.

### AFTERCARE AND SUPPORT:

Once projects are underway, investors continue to receive support. Aftercare services cover tax exemptions, incentives, monitoring, and broader government engagement to make sure investments remain sustainable and profitable.



## **MINISTERIAL REMARKS**

Dear Esteemed Investors,

It is my great honour and privilege to invite you to explore the investment opportunities of the Republic of Somaliland, a nation full of promise, and untapped potential. Our country stands at the crossroads of regional and global trade, with a vibrant, entrepreneurial spirit that is driving rapid economic growth and transformation.

Our government's focus is on creating an investor-friendly environment that attracts both domestic and international investors. Our policies are designed to ensure transparency, streamline procedures, and offer a wide range of incentives, including tax holidays, customs exemptions, and land facilitation for qualifying projects.

Somaliland boasts immense opportunities across multiple sectors. Our strategic location along major global trade routes provides direct access to markets in the Middle East, Africa, and beyond. In addition, our rich resources – including agriculture, livestock, fisheries, minerals, and renewable energy – create a diverse landscape for long-term investment success. The expansion of critical infrastructure, including the Berbera Port and economic corridors, further enhances our connectivity and competitiveness in regional and global markets.

I invite you to explore the many opportunities that Somaliland offers. We are a nation of innovation and resilience, and we welcome investors who share our vision of growth, prosperity, and shared success. Together, we can unlock the full potential of Somaliland and build a brighter future for all.

Thank you for considering Somaliland as your next investment destination. We look forward to partnering with you to achieve remarkable milestones in your business endeavours.

Sincerely, Hon Mr. Saeed Mohamed Bourale Minister of Investment & Industrial Development

